



الفال  
التعليمية القابضة  
**AL FALEH**  
EDUCATIONAL HOLDING

# Al Faleh Educational Holding Q.P.S.C INVESTOR PRESENTATIONS

**16<sup>th</sup> APRIL 2025**



الفالح  
التعليمية القابضة  
**AL FALEH**  
EDUCATIONAL HOLDING



**INVEST IN EDUCATION  
INVEST IN THE FUTURE**

# **Investor Presentation**

Review Of Operating and Financial for Half Yearly  
2024-25

28<sup>th</sup> February 2025



الفالح  
التعليمية القابضة  
**AL FALEH**  
EDUCATIONAL HOLDING



---

## Overview:

**AL FALEH EDUCATIONAL HOLDING Q.P.S.C., DOHA – STATE OF QATAR** is a leading international group that provides highly reputable products and services within the education and higher education sector in Qatar.

The Holding encompasses three schools, including Doha Academy and Doha International Kindergarten, all of which carry the hallmark of teaching excellence. In addition, the Holding includes a top-ranked university that is also the first UK University to operate on a dedicated campus in Qatar, AFG College with the University of Aberdeen.



الفالح  
التعليمية القابضة  
**AL FALEH**  
EDUCATIONAL HOLDING



**INVEST IN EDUCATION  
INVEST IN THE FUTURE**

## Operating Performance

This presentation offers a comprehensive insight into Al Faleh's financial performance, detailing revenue streams, expenditures, and financial sustainability. It underscores the institution's financial robustness and adherence to prudent management practices.

Additionally, Al Faleh's strategic priorities and initiatives aimed at fostering growth, innovation, and ongoing enhancement are elaborated. The presentation articulates the institution's forward-looking vision and unwavering dedication to elevating educational standards.





الفالم  
التعليمية القابضة  
AL FALEH  
EDUCATIONAL HOLDING



INVEST IN EDUCATION  
INVEST IN THE FUTURE

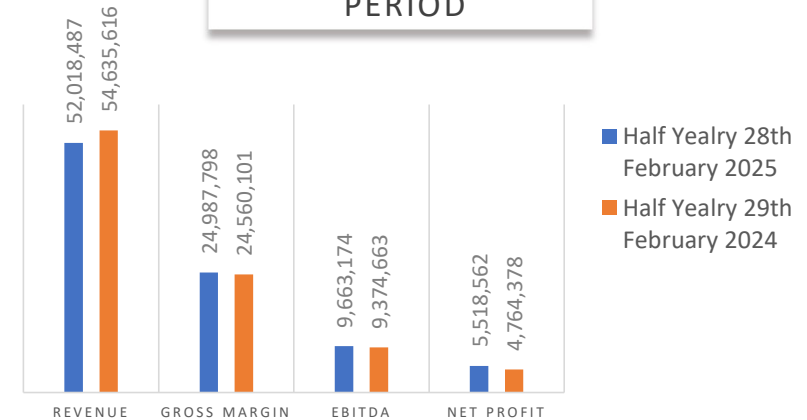
## Highlights – Profit or Loss

For Interim Condensed Consolidated Financial Statements  
For **Six Months** Period Ended February 28, 2025

Figures in QAR

	Half Yealry		Change
	28th February 2025	29th February 2024	
Revenue	52,018,487	54,635,616	-5%
Gross Margin	24,987,798	24,560,101	2%
EBITDA	9,663,174	9,374,663	3%
Net Profit	5,518,562	4,764,378	16%
Earning Per Share (EPS)	0.023	0.020	16%

### PROFITABILITY OF THE PERIOD



### EARNINGS PER SHARE (EPS)





الفالھ  
التعليمية القابضة  
**AL FALEH**  
EDUCATIONAL HOLDING



**INVEST IN EDUCATION  
INVEST IN THE FUTURE**

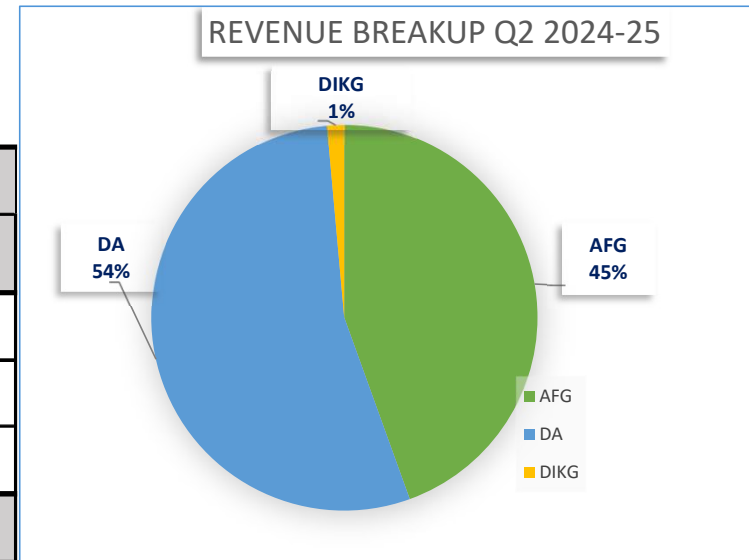
## Highlights – Subsidiary wise Revenue Breakup

For Interim Condensed Consolidated Financial Statements

For The Six Months Period Ended February 28, 2025

Figures in QAR

Subsidiary	2nd Quarter 2024-2025	
	2024-2025 (Half Yearly)	% of Group Revenue
AFG College with the University of Aberdeen (AFG)	23,184,584	45%
Doha Academy W.L.L. (DA)	28,188,973	54%
Doha International Kindergraten W.L.L. (DIKG)	644,930	1%
<b>Total Revenue</b>	<b>52,018,487</b>	





الفالح  
التعليمية القابضة  
**AL FALEH**  
EDUCATIONAL HOLDING



**INVEST IN EDUCATION  
INVEST IN THE FUTURE**

## Financial Position



الفالھ  
التعليمية القابضة  
**AL FALEH**  
EDUCATIONAL HOLDING



**INVEST IN EDUCATION  
INVEST IN THE FUTURE**

## Highlights – Financial Position

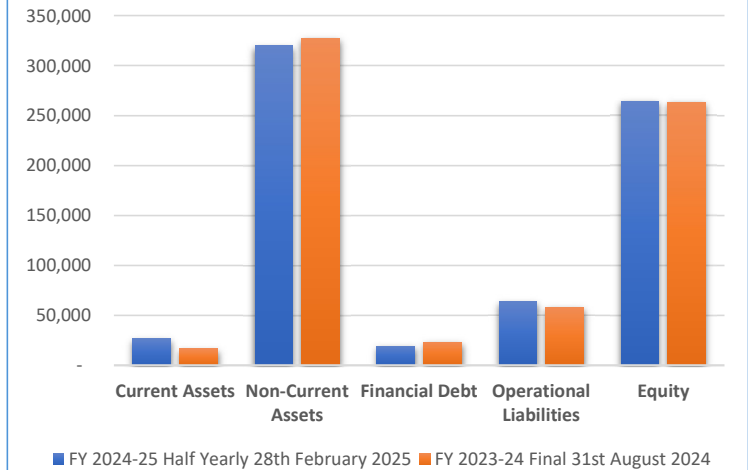
For Interim Consolidated Statement of Financial Position

As at February 28, 2025

Figures in QAR

	FY 2024-25 Half Yearly	FY 2023-24 Final	Change
	28th February 2025	31st August 2024	
Current Assets	26,799,095	16,758,271	60%
Non-Current Assets	319,709,082	327,458,976	-2%
<b>Total Assets</b>	<b>346,508,177</b>	<b>344,217,247</b>	<b>1%</b>
Financial Debt	19,094,082	23,231,014	-18%
Operational Liabilities	63,378,798	57,969,498	9%
Equity	264,035,297	263,016,735	0%
<b>Total Liabilities &amp; Equities</b>	<b>346,508,177</b>	<b>344,217,247</b>	<b>1%</b>

## FINANCIAL POSITION







الفالح  
التعليمية القابضة  
**AL FALEH**  
EDUCATIONAL HOLDING



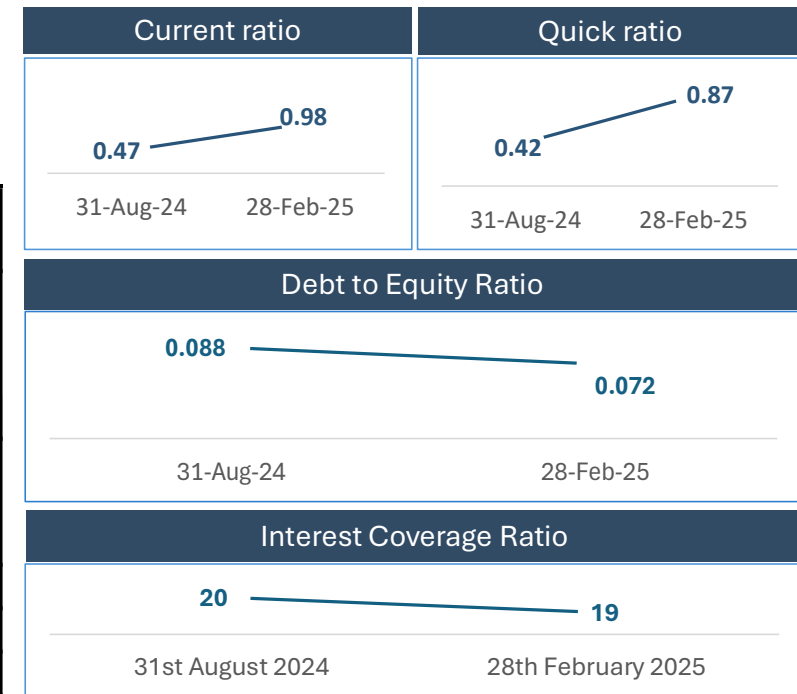
**INVEST IN EDUCATION  
INVEST IN THE FUTURE**

## Highlights – Financial Covenants

For Interim Consolidated Statement of Financial Position  
As at February 28, 2025

Figures in QAR

	FY 2024-25 Half Yearly 28th February 2025	FY 2023-24 Final 31st August 2024	Change
Current Assets	26,799,095	16,758,271	60%
Differed income	26,475,415	14,587,261	81%
Current Liabilities	53,711,420	50,420,620	7%
<b>Current Ratio</b>	<b>0.98</b>	<b>0.47</b>	<b>110%</b>
Financial Debt	19,094,082	23,231,014	-18%
(-)Operational Liabilities	63,378,798	57,969,498	9%
Equity	264,035,297	263,016,735	0%
<b>Debt to Equity Ratio</b>	<b>0.072</b>	<b>0.088</b>	<b>-18%</b>
Debt to Equity (On Market Cap 240mn)	(0.18)	(0.14)	27%
<b>Interest Coverage Ratio (Times) - ICR</b>	<b>19</b>	<b>20</b>	<b>-3%</b>





الفالھ  
التعليمية الفايزة  
**AL FALEH**  
EDUCATIONAL HOLDING



**INVEST IN EDUCATION  
INVEST IN THE FUTURE**

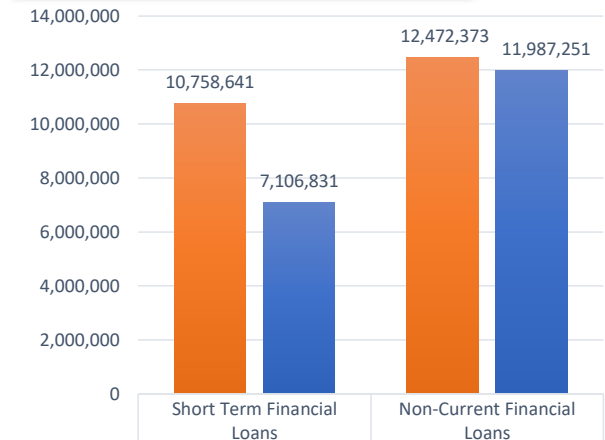
## Highlights – Financial Indebtedness

For Interim Consolidated Statement of Financial Position  
As at February 28, 2025

Figures in QAR

	FY 2024-25 Half Yearly	FY 2023-24 Final	Change
	28th Feb 2025	31st Aug 2024	
Short Term Financial Loans	7,106,831	10,758,641	-34%
Non-Current Financial Loans	11,987,251	12,472,373	-4%
<b>Total Financial Indebtedness</b>	<b>19,094,082</b>	<b>23,231,014</b>	<b>-18%</b>
Cash & Cash Equivalents	(1,167,150)	(2,053,573)	-43%
<b>Net Financial Indebtedness</b>	<b>20,261,232</b>	<b>25,284,587</b>	<b>-20%</b>

### FINANCIAL INDEBTEDNESS



FY 2023-24 Final 31st Aug 2024  
FY 2024-25 Half Yearly 28th Feb 2025



الفالم  
التعليمية الفايزة  
**AL FALEH**  
EDUCATIONAL HOLDING



**INVEST IN EDUCATION  
INVEST IN THE FUTURE**

## **Future Outlook**

- ☐ **K-12 Local Expansion in Qatar including forging partnerships with the top UK providers**
- ☐ **HE Regional and International Expansion**
- ☐ **Horizontal Expansions into Educational Resources Distribution**



الفالم  
التعليمية الفايزة  
**AL FALEH**  
EDUCATIONAL HOLDING

# *Thank You*

Got any questions ?

**IR Website**      <https://alfaleh.edu.qa/investor-relations/>  
**Email :**            [ir@alfaleh.edu.qa](mailto:ir@alfaleh.edu.qa)