



الفالم
التعليمية القابضة
AL FALEH
EDUCATIONAL HOLDING

Al Faleh Educational Holding Q.P.S.C INVESTOR PRESENTATIONS

21st OCTOBER 2024





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EDUCATIONAL HOLDING



**INVEST IN EDUCATION
INVEST IN THE FUTURE**

Investor Presentation
Review Of Operating and
Financial for year ended 31st
August 2024



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**INVEST IN EDUCATION
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Overview:

AL FALEH EDUCATIONAL HOLDING Q.P.S.C., DOHA - STATE OF QATAR is a leading international group that provides highly reputable products and services within the education and higher education sector in Qatar. The Holding encompasses three schools, including Doha Academy and Doha International Kindergarten, all of which carry the hallmark of teaching excellence. In addition, the Holding includes a top-ranked university that is also the first UK University to operate on a dedicated campus in Qatar.



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Operating Performance

This presentation offers a comprehensive insight into Al Faleh's financial performance, detailing revenue streams, expenditures, and financial sustainability. It underscores the institution's financial robustness and adherence to prudent management practices.

Additionally, Al Faleh's strategic priorities and initiatives aimed at fostering growth, innovation, and ongoing enhancement are elaborated. The presentation articulates the institution's forward-looking vision and unwavering dedication to elevating educational standards.

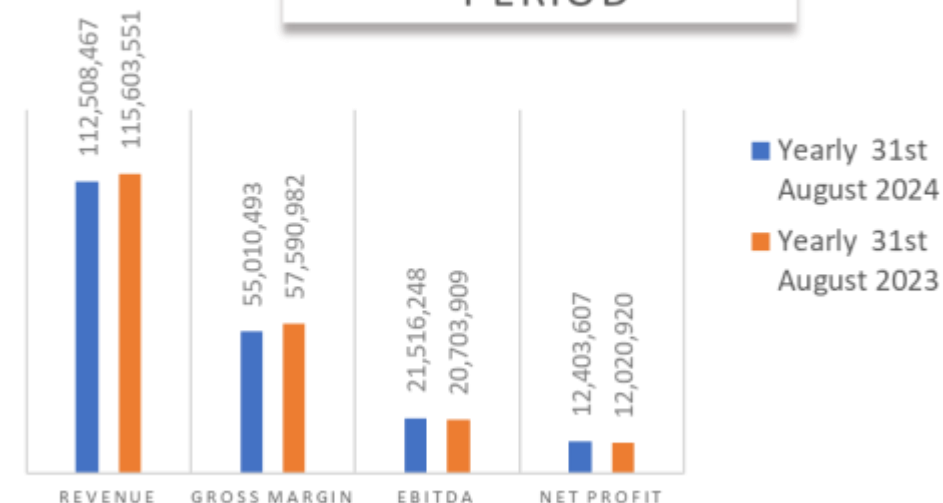
Highlights – Profit or Loss

For Consolidated Financial Statements
For The year Ended August 31, 2024

Figures in QAR

	Yearly		Change
	31st August 2024	31st August 2023	
Revenue	112,508,467	115,603,551	-3%
Gross Margin	55,010,493	57,590,982	-4%
EBITDA	21,516,248	20,703,909	4%
Net Profit	12,403,607	12,020,920	3%
Earning Per Share (EPS)	0.052	0.050	3%

PROFITABILITY OF THE PERIOD



EARNINGS PER SHARE (EPS)





Highlights – Subsidiary wise Revenue Breakup

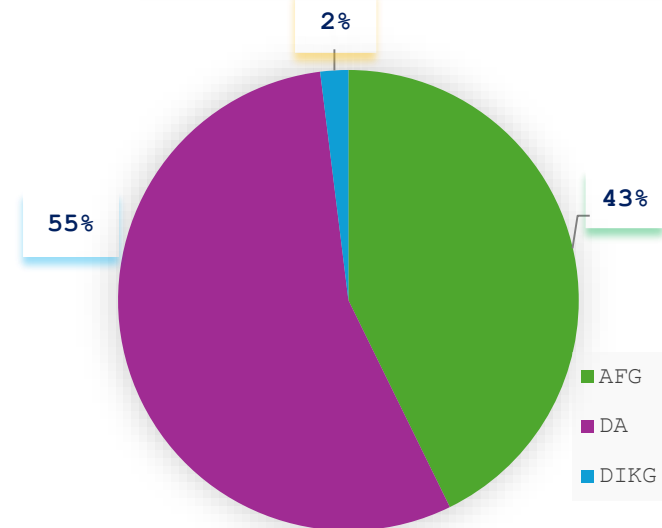
For Consolidated Financial Statements

For The year Ended August 31, 2024

Figures in QAR

Subsidiary	Yearly	
	2023-2024	% of Group Revenue
AFG College with the University of Aberdeen (AFG)	48,184,916	43%
Doha Academy W.L.L. (DA)	62,334,850	55%
Doha International Kindergraten W.L.L. (DIKG)	1,988,701	2%
Total Revenue	112,508,467	

REVENUE BREAKUP Q3
2023-24





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Financial Position



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**INVEST IN EDUCATION
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Highlights – Financial Position

For Consolidated Financial Statements
For The year Ended August 31, 2024

Figures in QAR

	FY 2023-24 Final	FY 2022-23 Final	Change
	31st August 2024	31st August 2023	
Current Assets	16,758,271	26,403,345	-37%
Non-Current Assets	327,458,975	336,020,001	-3%
Total Assets	344,217,246	362,423,346	-5%
Financial Debt	23,231,014	17,267,185	35%
Operational Liabilities	57,969,497	87,033,344	-33%
Equity	263,016,735	258,122,817	2%
Total Liabilities & Equities	344,217,246	362,423,346	-5%





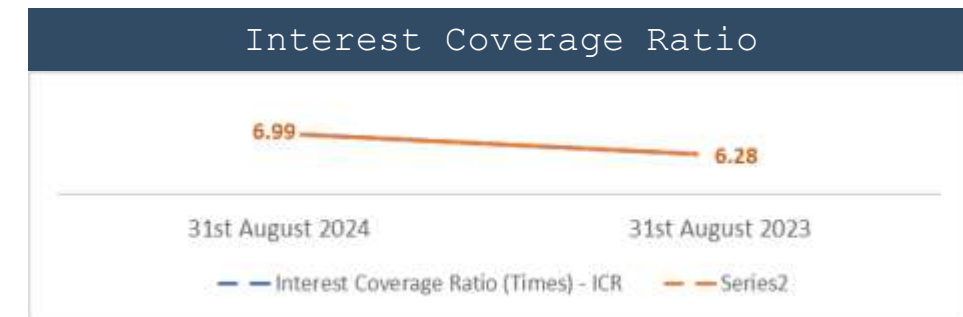
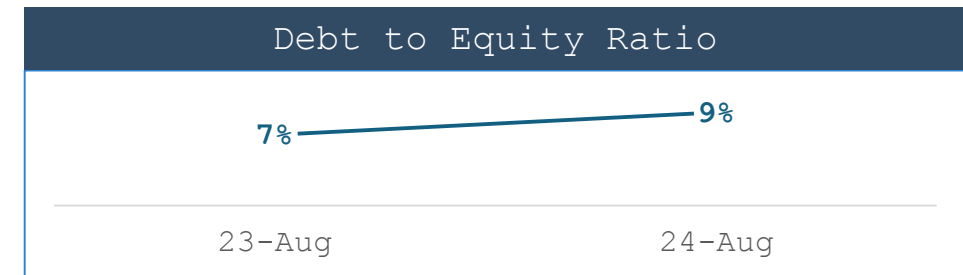
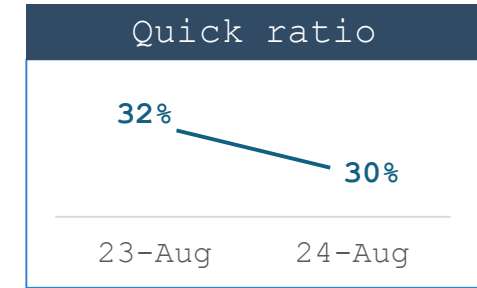
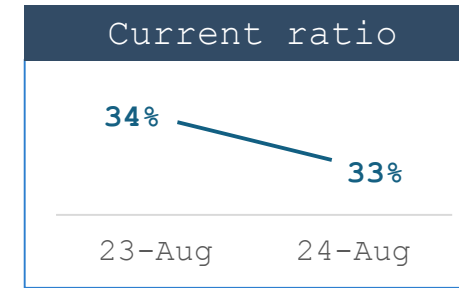
**INVEST IN EDUCATION
INVEST IN THE FUTURE**

Highlights – Financial Covenants

For Consolidated Financial Statements
For The year Ended August 31, 2024

Figures in QAR

	FY 2023-24 Final	FY 2022-23 Final	Change
	31st August 2024	31st August 2023	
Current Assets	16,758,271	26,403,345	-37%
Current Liabilities	50,420,620	76,605,910	-34%
Current Ratio	33%	34%	-4%
Financial Debt	23,231,014	17,267,185	35%
(-)Operational Liabilities	57,969,497	87,033,344	-33%
Equity	263,016,735	258,122,817	2%
Debt to Equity Ratio	9%	7%	32%
Debt to Equity (On Market Cap 240mn)	10%	7%	35%
Interest Coverage Ratio (Times) - ICR	6.99	6.28	11%





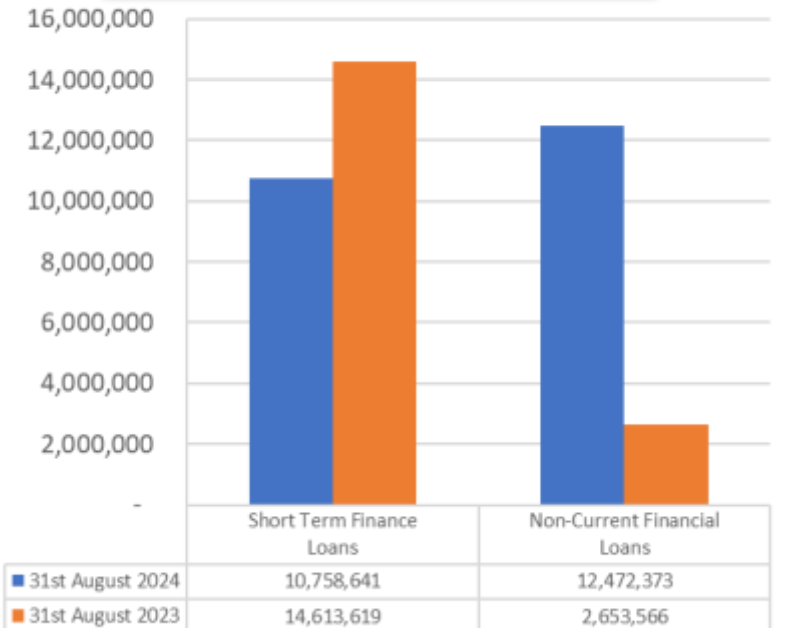
Highlights – Financial Indebtedness

For Consolidated Financial Statements
For The year Ended August 31, 2024

Figures in QAR

	FY 2023-24 Final	FY 2022-23 Final	Change
	31st August 2024	31st August 2023	
Short Term Finance Loans	10,758,641	14,613,619	-26%
Non-Current Financial Loans	12,472,373	2,653,566	370%
Total Financial Indebtedness	23,231,014	17,267,185	35%
Cash & Cash Equivalents	(2,053,573)	4,046,008	-151%
Total Liabilities & Equities	(2,053,573)	4,046,008	-151%

FINANCIAL INDEBTEDNESS





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Future Outlook

- K-12 Local Expansion in Qatar including forging partnerships with the top UK providers
- HE Regional and International Expansion
- Horizontal Expansions into Educational Resources Distribution



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Thank You

Got any questions ?

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