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التعليمية القابضة  
**AL FALEH**  
EDUCATIONAL HOLDING

# Al Faleh Educational Holding Q.P.S.C INVESTOR PRESENTATIONS

23<sup>rd</sup> June 2024



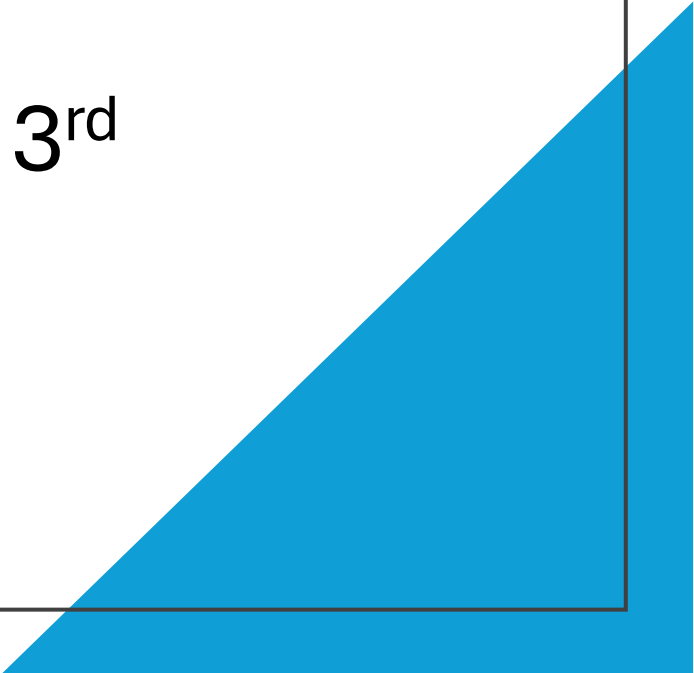


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**INVEST IN EDUCATION  
INVEST IN THE FUTURE**

# Investor Presentation Review Of Operating and Financial for 3<sup>rd</sup> Quarter 2023-24





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## Overview:

**AL FALEH EDUCATIONAL HOLDING Q.P.S.C.**, DOHA – STATE OF QATAR is a leading international group that provides highly reputable products and services within the education and higher education sector in Qatar. The Holding encompasses three schools, including Doha Academy and Doha International Kindergarten, all of which carry the hallmark of teaching excellence. In addition, the Holding includes a top-ranked university that is also the first UK University to operate on a dedicated campus in Qatar, AFG College with the University of Aberdeen.



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## Operating Performance

This presentation offers a comprehensive insight into Al Faleh's financial performance, detailing revenue streams, expenditures, and financial sustainability. It underscores the institution's financial robustness and adherence to prudent management practices.

Additionally, Al Faleh's strategic priorities and initiatives aimed at fostering growth, innovation, and ongoing enhancement are elaborated. The presentation articulates the institution's forward-looking vision and unwavering dedication to elevating educational standards.

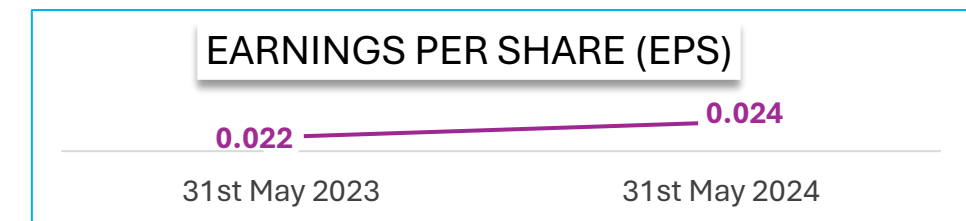
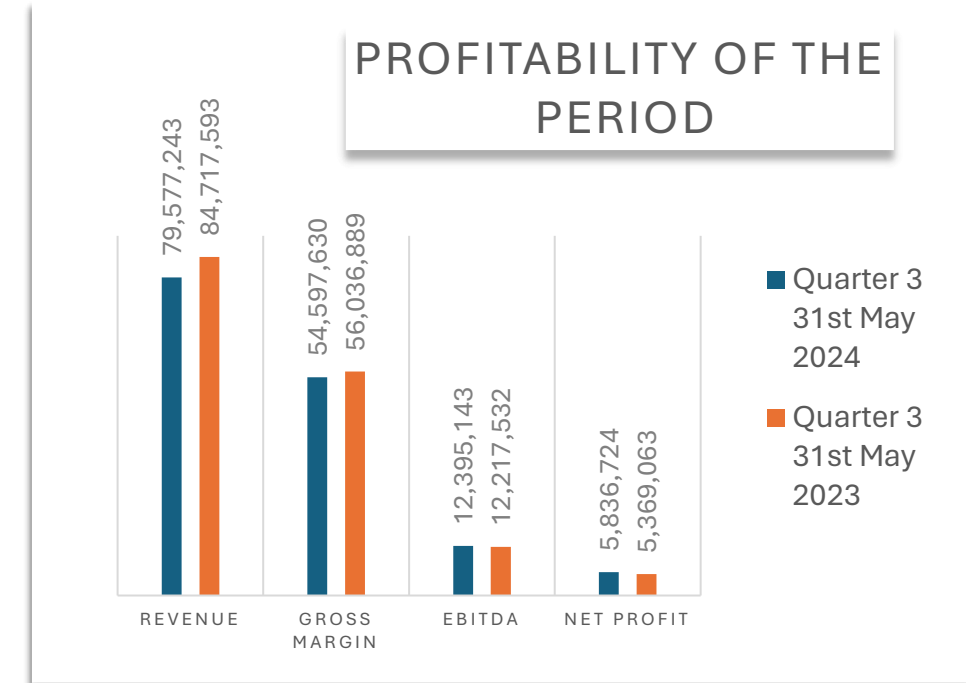


## Highlights – Profit or Loss

For Interim Condensed Consolidated Financial Statements  
For The Nine Months Period Ended May 31, 2024

Figures in QAR

	Quarter 3		Change
	31st May 2024	31st May 2023	
Revenue	79,577,243	84,717,593	-6%
Gross Margin	54,597,630	56,036,889	-3%
EBITDA	12,395,143	12,217,532	1%
Net Profit	5,836,724	5,369,063	9%
Earning Per Share (EPS)	0.024	0.022	9%





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## Highlights – Subsidiary wise Revenue Breakup

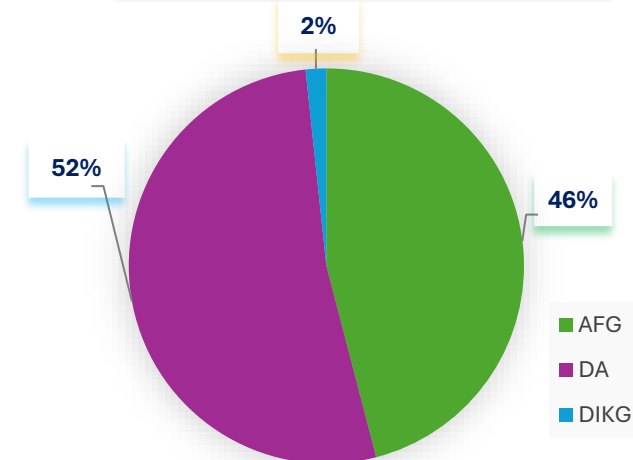
For Interim Condensed Consolidated Financial Statements

For The Nine Months Period Ended May 31, 2024

Figures in QAR

Subsidiary	Quarter 3	
	2023-2024	% of Group Revenue
AFG College with the University of Aberdeen (AFG)	36,633,639	46%
Doha Academy W.L.L. (DA)	41,758,040	52%
Doha International Kindergraten W.L.L. (DIKG)	1,185,564	2%
<b>Total Revenue</b>	<b>79,577,243</b>	

REVENUE BREAKUP Q3  
2023-24





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# Financial Position



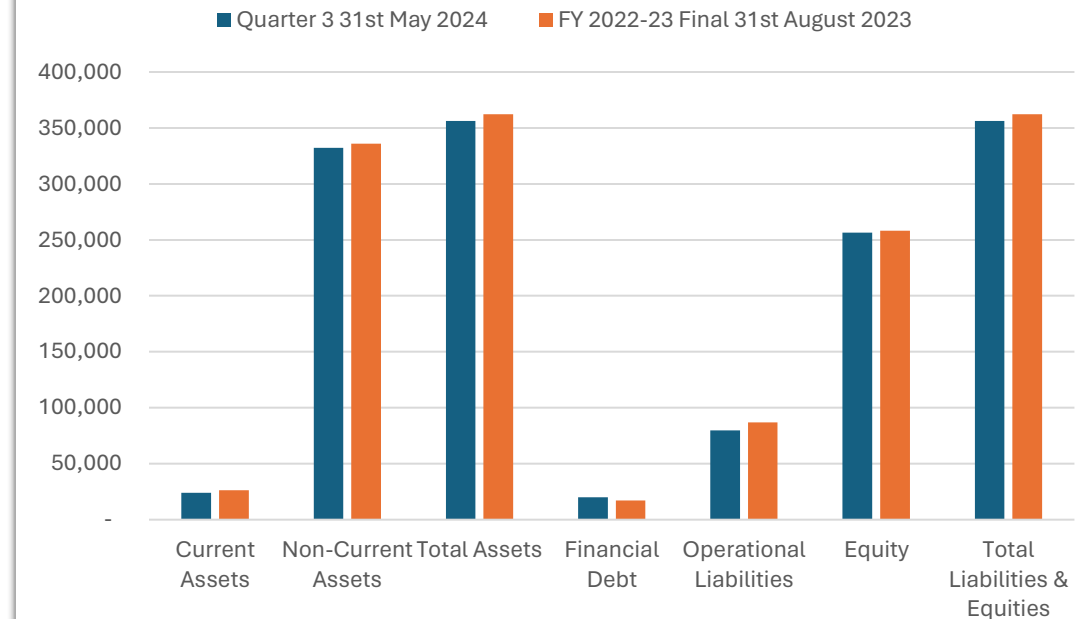
## Highlights – Financial Position

For Interim Consolidated Statement of Financial Position  
As At May 31, 2024

Figures in QAR

	Quarter 3 31st May 2024	FY 2022-23 Final 31st August 2023	Change
Current Assets	24,034,223	26,403,345	-9%
Non-Current Assets	332,195,871	336,020,001	-1%
<b>Total Assets</b>	<b>356,230,094</b>	<b>362,423,346</b>	<b>-2%</b>
Financial Debt	19,969,978	17,267,185	16%
Operational Liabilities	79,800,576	87,033,344	-8%
Equity	256,459,540	258,122,817	-1%
<b>Total Liabilities &amp; Equities</b>	<b>356,230,094</b>	<b>362,423,346</b>	<b>-2%</b>

### FINANCIAL POSITION







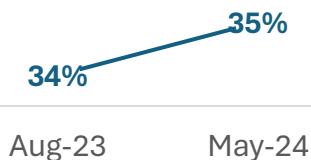
## Highlights – Financial Covenants

For Interim Consolidated Statement of Financial Position  
As At May 31, 2024

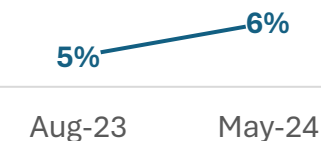
Figures in QAR

	Quarter 3	FY 2022-23 Final	Change
	31st May 2024	31st August 2023	
Current Assets	24,034,223	26,403,345	-9%
Current Liabilities	68,170,818	76,605,910	-11%
<b>Current Ratio</b>	<b>35%</b>	<b>34%</b>	<b>2%</b>
Total Financial Liabilities	99,770,553	104,300,529	-4%
(-) Deffered Income/Advance Fee	33,101,109	21,819,749	52%
Equity	256,459,540	258,122,817	-1%
<b>Debt to Equity Ratio</b>	<b>8%</b>	<b>7%</b>	<b>14%</b>
Debt to Equity (On Market Cap 240mn)	0.28	0.34	-19%
<b>Interest Coverage Ratio (Times) - ICR</b>	<b>5.20</b>	<b>4.90</b>	<b>6%</b>

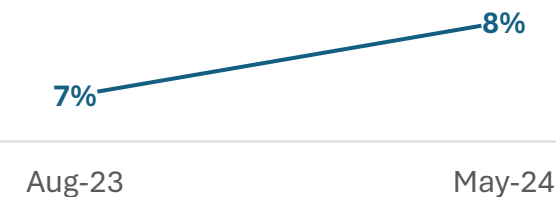
### CURRENT RATIO



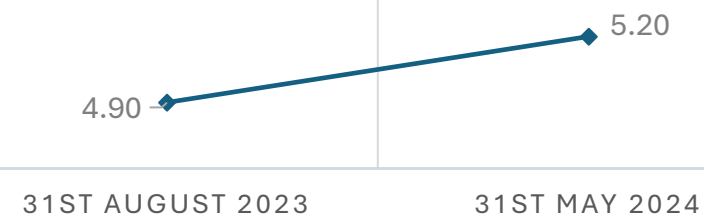
### DEBT TO ASSETS



### DEBT TO EQUITY



### Interest Coverage Ratio (Times) - ICR





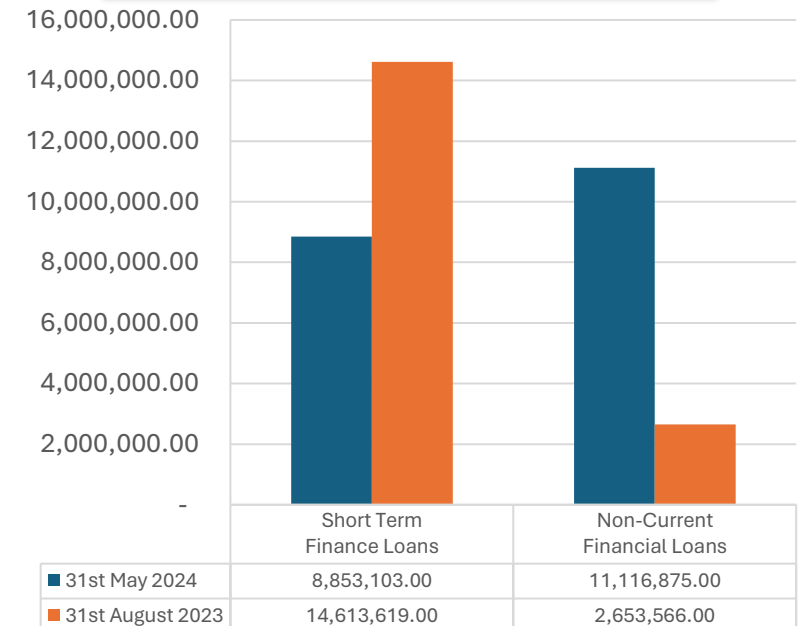
## Highlights – Financial Indebtedness

For Interim Consolidated Statement of Financial Position  
As At May 31, 2024

Figures in QAR

	Quarter 3	FY 2022-23 Final	Change
	31st May 2024	31st August 2023	
Short Term Finance Loans	8,853,103	14,613,619	-39%
Non-Current Financial Loans	11,116,875	2,653,566	319%
<b>Total Financial Indebtedness</b>	<b>19,969,978</b>	<b>17,267,185</b>	<b>16%</b>
Cash & Cash Equivalents	3,460,962	1,749,954	98%
<b>Total Liabilities &amp; Equities</b>	<b>3,460,962</b>	<b>1,749,954</b>	<b>98%</b>

### FINANCIAL INDEBTEDNESS





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# *Thank You*

Got any questions ?

**IR Website**

<https://alfaleh.edu.qa/investor-relations/>

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